

Characteristics

Asset class	Tactical Balanced
Geographic	North American
Focus	Equity & Bond ETF's
Objective	Risk Reducing Side Care Strategy
Approx. # of holdings	3-8
Estimated annual trades	High Turnover
Benchmark	40% TSX/20% S&P 500/ 40% FTSE Dex

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Quarterly Commentary

Clearly, this bear is not over yet. The bear market rally that petered out in mid-August accelerated to the downside in September. A disappointing U.S. inflation print for August certainly contributed to the market decline, but it was also the rising concern over how fast the global economy is slowing.

Tactical, as a rules-based strategy, doesn't really care why the market goes up or down and is designed to adapt the strategy's asset mix of equities and bonds/cash quickly to the prevailing trend. Over the quarter Tactical had an average equity weight of 45%. It peaked at 78% in mid-August but quickly sold off along with the market averaging only 26% equity throughout September, with the remainder in short-term bond ETFs and cash. Acting as designed, a stabilizer for a portfolio during difficult market conditions.

The first half of 2022 appears to have been dominated by inflation fears and of course the response to inflation in the bond market (higher yields) and among central bankers (higher overnight rates). This led to equities and bonds moving in the same direction (down) which hurt one of the key components of portfolio construction, the combination of equities and bonds. It hurt Tactical too, given those are the tools in our portfolio toolbox. The algos certainly helped as the fund outperformed equities and bonds during this period, but not our kind of market.

In June of this year, something changed in the market. Inflation is still probably the biggest risk, but much is priced into the path of central bankers. And recession risk is on the rise. This is evident in the divergence of yields between Canada and the U.S., given our economies are on different paths. It is also evident in the correlation between equities and bonds. Still positive but much weaker than the first half of the year. Recession risk isn't good news, but it is for many portfolios that combine equities and bonds, and asset class diversification is starting to work again.

The U.S. dollar has been on a tear (up) of late. This has pushed the CAD/USD from 78 cents in mid-August down to 73 cents. U.S. dollar exposure is a great diversifier for Canadians and in Tactical. The strategy typically has about 35% U.S. dollar exposure which we almost always leave unhedged. The basis for this is if the market goes risk-off, the U.S. dollar tends to rise (like these days). When the market goes risk-on this reverses but markets do better, a reasonable trade-off. We did hedge $\frac{1}{2}$ our U.S. currency exposure coming out of the pandemic bear, as the currency had gone parabolic. We did the same with $\frac{1}{4}$ of the U.S. currency exposure at the start of October. Still want U.S. dollar exposure in case there is some sort of capitulation event coming, but with that rapid rise, the desire was to take some of it off.

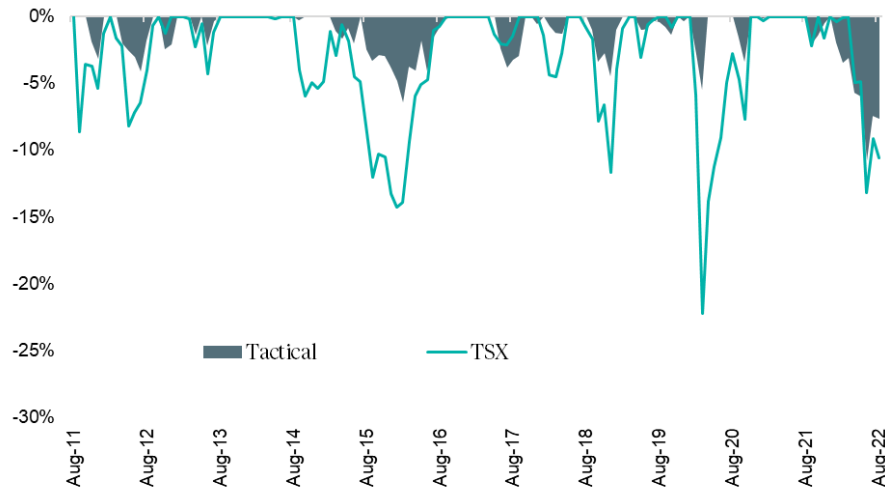
The months ahead will be challenging and the divergence in potential paths for this market is high. We could get improved U.S. inflation data, which would likely lead to a strong advance in both equity and bond prices (this is a good road). However, the timing of improvement in inflation remains challenging as I expense hotels on a recent business trip that feels a tad outrageous. In the

meantime, economic data continues to raise the prospects of a recession ahead and some big stresses in the market could lead to some sort of event.

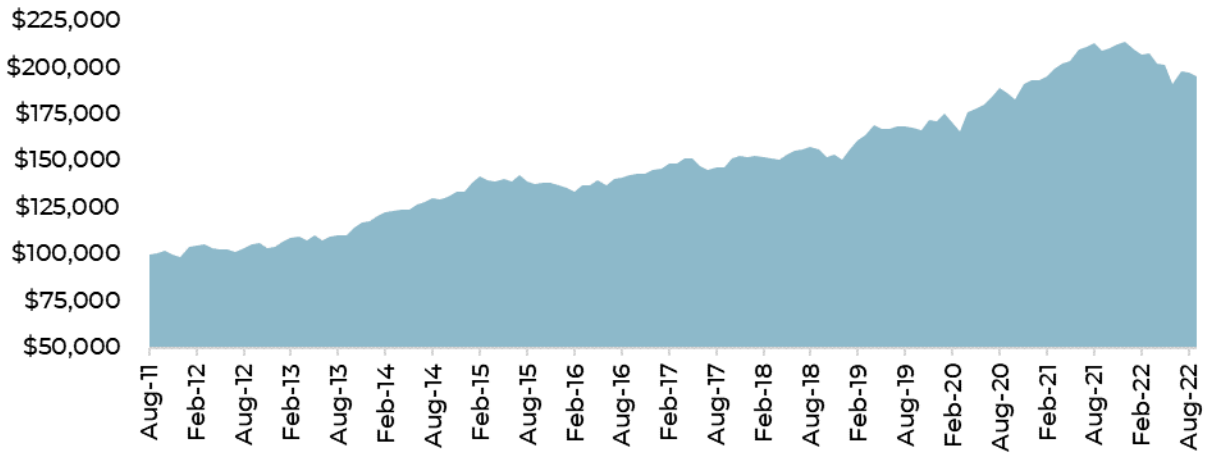
We are closer to the start of the next bull cycle, but this bear isn't over yet.

Performance

Tactical vs Equity Markets Drawdown
SMA Composite Performance since inception



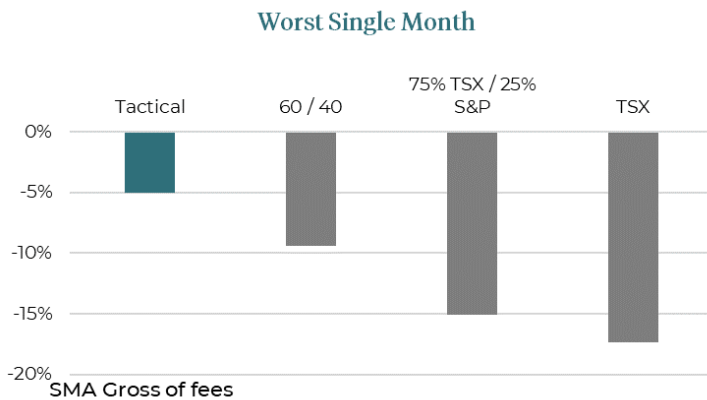
Tactical - Since Launch on SMA



After management fees

	1-month	3-months	6-months	1-year	YTD	3-year	5-year	Inception			
Tactical ETF	-1.0%	2.6%	-5.3%	-5.6%	-8.0%	6.1%	6.8%	7.1%			
Benchmark	-2.7%	0.3%	-10.0%	-7.7%	-12.3%	3.8%	5.4%	6.6%			
+/-	1.7%	2.3%	4.7%	2.0%	4.3%	2.3%	1.4%	0.5%			
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Tactical ETF	6.1%	14.4%	14.2%	3.7%	6.8%	5.5%	-0.2%	14.7%	14.0%	11.7%	
Benchmark	6.5%	12.2%	12.6%	1.6%	10.7%	7.4%	-2.2%	16.9%	9.4%	13.9%	
+/-	-0.3%	2.2%	1.6%	2.1%	-3.9%	-1.8%	2.0%	-2.2%	4.5%	-2.3%	

Risk Management



Sharpe Ratio
Max Drawdown
Standard Deviation
Downside Deviation
Beta

	Tactical	Benchmark
Sharpe Ratio	0.98	0.76
Max Drawdown	-10.4%	-12.6%
Standard Deviation	6.3%	7.4%
Downside Deviation	3.5%	6.3%
Beta	0.70	1.00

Composition

Positions

Model Driven Positions

HORIZONS S&P/TSX 60 INDEX ET
 ISHARES CORE CANADIAN SHORT
 VANGUARD SHORT-TERM BOND ETF
 VANGUARD S&P 500 INDEX ETF C
 INVESCO NASDAQ 100 INDEX ETF
 PURPOSE HIGH INTEREST SAVING

Focus

Cdn Equity
 Cdn Bond
 US Bond
 US Equity
 US Tech
 Cdn Bond

Weight

28.15%
 27.49%
 24.82%
 4.54%
 5.56%
 7.07%

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments and the use of an asset allocation service. Please read the prospectus(es) of the mutual funds in which investments may be made under the asset allocation service before investing. The indicated rates of return are the historical annual compounded total returns assuming the investment strategy recommended by the asset allocation service is used and after deduction of the fees and charges in respect of the service. The returns are based on the historical annual compounded total returns of the participating funds including changes in share/unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder in respect of a participating fund that would have reduced returns. Mutual funds are not guaranteed, their values change frequently, and past performance may not be repeated. Note that the Manager of these asset allocation services changed from Richardson Wealth LTD. to Purpose Investments Inc. in September 2021.