

# Canadians lose their thirst for more debt

### Hilliard MacBeth

Hilliard's Weekend Notebook - Friday March 16, 2018

The rapid growth of household debt and elevated investment in residential real estate have been key supports to the Canadian economy for almost two decades.

Last week the Bank of Canada governors kept interest rates steady at 1.25%, citing the recent slowdown in household credit growth as one reason for that decision.

How will the Bank of Canada react to a credit slowdown?

The Bank of Canada release says:

"The Bank continues to monitor the economy's sensitivity to higher interest rates. Notably household credit growth has decelerated for three consecutive months."

Note that the Bank is saying that the growth in credit has slowed, not that Canadians, en masse, are paying back their loans. Canadians have just slowed the rate at which they are going deeper into debt.

Most economists ignore the impact of private debt and the financial sector because these are not recognized in their models as having any impact on growth. Unfortunately, that view is incorrect as can be demonstrated by the historical record of asset bubbles and crashes.

One of the most recognized non-mainstream economists, Professor Steve Keen, author of "Can we avoid another financial crisis," calls a few countries like Canada, "debt zombies-to-be", referring to the painful deleveraging process that will be necessary to restore a healthier balance. Australia is also a debt zombie-to-be with even higher household debt ratios than Canada although total private sector debt is lower.

#### **OUR PARTNERS**

The Mac Beth Group

Richardson GMP 10180 101 Street, Suite 3360 Edmonton, AB T5J 3S4

**Tel.** 1.780.409.7735 **Fax** 780.409.7777

www.TheMacBethGroup.com

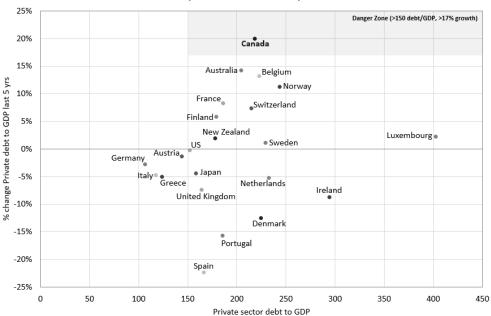
#### **Hilliard MacBeth**

Director, Wealth Management Portfolio Manager **Tel.** 780.409.7740



Here's what Canada looks like compared to other developed countries in a 2017 report by David MacDonald called, "Addicted to Debt":

## Private debt-to-GDP ratio and growth rate over past 5 years (advanced economies)



Sources: BIS total credit statistics, David Macdonald - Canadian Centre for Policy Alternatives. Data to 04 2016

It's clear that Canada is in the danger zone as shown on the upper right of the chart. Other countries like Australia and Norway are close to that zone, while China and South Korea would be in the zone, too.

The exponential growth of private sector debt in Canada and Australia makes the next recession likely to be much more difficult than the mild recessions that both countries experienced in 2002 and 2009.

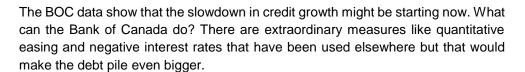
MacDonald calculated what a credit slowdown will mean to the Canadian economy:

From 2011 to 2016 private debt grew at 7.5% annually while GDP grew at 2.8%.

Appendix 1 shows what happens when private sector credit growth grows at the same rate for 4 years and then slows to 2.8% in the fifth year. The private debt/GDP ratio increases from 218% in 2016 to 250% in 2019 and then stabilizes at 250%. This means that the private sector has slowed the rate of increase of the debt mountain to the same as GDP growth.

The bottom line is a 6.5% decline in demand in the fifth year. In dollar terms this means the annual increase in debt slows from \$384 billion to \$154 billion, a drop of \$230 billion. With the removal of that amount of incremental new money into the system Canada would experience a serious recession.





The federal government will have to be very involved with fiscal policy, after the crisis hits. The government will have to add new debt while the private sector tries to shrink debt.

The good news for Canada is that the Canadian federal government has a relatively pristine balance sheet with only 30% of GDP in debt, one of the lowest in the developed world. So, there will be some room for an increase in the government debt/GDP ratio as the private sector attempts to repair its balance sheet by paying down debt.

Hilliard MacBeth

The opinions expressed in this report are the opinions of the author and readers should not assume they reflect the opinions or recommendations of Richardson GMP Limited or its affiliates. Assumptions, opinions and estimates constitute the author's judgment as of the date of this material and are subject to change without notice. We do not warrant the completeness or accuracy of this material, and it should not be relied upon as such. Before acting on any recommendation, you should consider whether it is suitable for your particular circumstances and, if necessary, seek professional advice. Past performance is not indicative of future results. Richardson GMP Limited is a member of Canadian Investor Protection Fund. Richardson is a trademark of James Richardson & Sons, Limited. GMP is a registered trade-mark of GMP Securities L.P. Both used under license by Richardson GMP Limited.



